



### Edward Kelly, National Sales Manager

Ed joined Brinker Capital in 2012 and currently serves as national sales manager. In his role, Ed oversees all sales functions that support the insurance-based, bank and independent broker dealer channels. Ed is a member of Brinker Capital's operating committee and brings over 20 years of expertise in the financial services industry to the team. Prior to joining Brinker Capital, Ed served as senior regional consultant for Genworth Wealth Management, as well as vice president of sales for Atlantic Trust. He also held positions at Nationwide and Curian Capital. He holds FINRA series 7, 63, and 66 licenses and is a graduate of Villanova University. He enjoys golfing, basketball and spending time with his wife, Jody, and two children, Sophia, and Ed.



### Michael Brady, CIMA®, Managing Director - RIA Channel

With over 13 years of industry experience, Mike manages several of the firm's largest advisory clients. He has held a variety of sales and operations positions at Brinker, most recently he was the Regional Director for the Southeast territory covering NC, SC, AL, MS, and GA. Mike was previously responsible for managing the internal sales desk in Brinker's home office where he played a key role in developing and maintaining relationships with financial advisors. Prior to working with Brinker Capital, Mike worked with client service team at Plymouth Rock Assurance Corporation in Boston, MA. Mike is a graduate of West Virginia University with a B.A. in Economics. He holds the FINRA Series 7 and 66 licenses. He is a member of the Investment Management Consultants Association and was awarded its Certified Investment Management Analyst (CIMA®) designation in 2007. In 2010, Mike also received the Lean Six Sigma certification through Villanova University. Outside of the office, he enjoys playing sports, traveling, and spending time with his family.



### Jim Dooling, Investment Specialist

Jim is an investment specialist at Brinker Capital and responsible for delivering professional investment services to registered investment advisors. In this role he reviews and recommends investment options to advisors and helps them identify the Brinker products that best match their client's investment objectives. Jim has 23 years industry experience and joined Brinker in 2005. Prior to his current role, Jim was responsible for new business development and client service in Brinker Capital's Southwest sales territory. Previously he worked as a registered stockbroker at F.N. Wolf & Co., Inc. from 1991 to 1994 and was at American Business Financial Service Inc. from 1994 until 2005 where he was responsible for raising working capital by selling corporate debt. Jim is a graduate of Penn State University with a B.S. in Public Service. He enjoys spending time with his wife and two teenage children as well as playing golf. For the past nine years, Jim has been a volunteer baseball coach in his local community.



### Jean Hempel, CIMA®, Managing Director of Investment Services

With over 17 years of industry experience, Jean oversees Brinker Capital's Investment Services Division and is responsible for identifying, evaluating, and implementing new business opportunities for Brinker Investment Services, as well as the ongoing relationship management for custodians and platform providers using Brinker's investment solutions. Jean previously worked as a National Accounts Manager and oversaw Brinker Capital's broker/dealer and registered investment advisor relationships, and was also a sales associate covering metropolitan New York and New Jersey. Prior to joining Brinker Capital, Jean was employed by Panasonic in the Corporate Communications Department and served as a writer for WWOR-TV Channel 9 News in New York and as a writer/producer for ABC affiliate KTNV-TV Channel 13 News. Jean holds FINRA series 7 and 66 licenses and a B.A. from New Jersey City University. She is a member of the Investment Management Consultant Association and was awarded its Certified Investment Management Analyst (CIMA®) designation in 2008. Jean enjoys running marathons, reading, and spending time with her family.



### Frank J. Pizzichillo, RIA Regional Director

With 18 years of sales and business development experience in the advisor industry, Frank is responsible for product distribution and deployment strategy to fee-based independent RIAs. Prior to joining Brinker Capital, Mr. Pizzichillo was RIA Regional Director at Genworth Financial. Most notably, he worked as the Director of Business Development for MarketCounsel, a leading business and regulatory consultant to investment advisors where he oversaw distribution efforts that landed MarketCounsel on the Inc. 5000 list of fastest growing private companies five years in a row. Frank also has extensive knowledge of advisor custodians, from his previous roles in Institutional sales with TD Ameritrade (Waterhouse Securities) and Fidelity Investments. Frank received a B.S. in History from Montclair State University and is FINRA series 6, 63, and 65 licensed. Outside of the office Frank enjoys spending time camping and hiking with his two sons Frankie and Kyle and also coaches youth baseball and basketball.



### Gregory G. Vradenburg, CFP®, Managing Director of Investment Services

Greg is responsible for the oversight and development of Brinker Investment Services, giving Brinker Capital investment products and sales support broader access to additional platforms. Prior to this role Greg was responsible for new business development and client service in the Midwest. He has been in the investment business for more than 36 years, specializing in managed money for the last 30 years. Previously, he held sales and management positions at Bache & Co. and J.C. Bradford Co. He also served as first vice president of a national brokerage firm and as vice president of investments for a large Midwest property and casualty company. He holds FINRA Series 7, 24, 39, 63 and 65 licenses and was awarded the Certified Financial Planner (CFP®) designation in 1982. Greg is a graduate of Franklin University. He enjoys traveling with his family, reading, golf, and exercising.



### John Forrest, CRPC®, Managing Director of National Accounts

Mr. Forrest brings 32 years of sales management, business development and relationship management experience to his role. He is responsible for the execution of the firm's business development and relationship management strategies within the Independent Broker Dealer channel. He was one of the founders of MML Investors Services, the broker dealer subsidiary of the Mass Mutual Financial Group and was the National Sales Director. In 2001 he was promoted to Senior Vice President on the national account team at Oppenheimer Funds. In that capacity, he was responsible for a number of the firm's largest and most profitable relationships.

John also served as the Director of Sales and Business Development for the broker dealers of the Lincoln Financial Network and Symetra Investment Services. A graduate of Slippery Rock University, he holds a Bachelor of Arts Degree in Social and Behavioral Science and a Master's Degree in Education. His industry licenses include the FINRA 7, 66 and 24. An active sportsman, he enjoys skiing, cycling, squash and golf.



### Jeffrey A. Wiroslhoff, Managing Director of National Accounts

Jeff directs the firm's distribution efforts in the insurance based marketplace. Previously, Jeff managed both Brinker Capital's advisor services team and Brinker Capital's team of internal investment consultants. With over 25 years of industry experience, Jeff has held managerial positions with The Killen Group/Berwyn Funds and Rodney Square Management, a subsidiary of Wilmington Trust, where he was responsible for the firm's client relationship management. He was also employed with The Vanguard Group and PFPC. Jeff holds FINRA series 6 and 63 licenses and a B.S.B.A. from the University of Delaware. He enjoys spending time with his wife, Beth, and son, Mitchell.



### Michael F. Frascione, CIMA®, Vice President, Regional Director

Michael is responsible for new business development and client service in the metro New York area. Prior to covering metro New York, Michael spent 10 years as Regional Director in the Midwest. His previous roles at Brinker Capital include internal investment consultant, covering metro New York and New Jersey, and investment strategy analyst, responsible for designing investment strategies and preparing customized proposals for clients. Michael was previously employed by New England Securities as a registered representative. He holds FINRA series 6, 7, and 66 licenses. In addition, he is a member of the Investment Management Consultants Association and was awarded its Certified Investment Management Analyst (CIMA®) designation in 2004. Michael is a graduate of the Pennsylvania State University, with over 15 years of experience in the investment industry.



### David A. Ix, Senior Vice President, Regional Director

David is responsible for new business development and client service in Pennsylvania and New Jersey. Previously as director of operations, he oversaw the firm's trading and account administration, as well as the operational development of Brinker Capital's mutual fund programs. Prior to joining the company, David was with The Boston Safe Deposit & Trust Company, where he played a key role in designing the firm's foreign currency and custody operations. He has 26 years of industry experience and holds FINRA series 7, 63, and 65 licenses. David is a cum laude graduate of Boston College. He enjoys participating in his children's activities as well as golfing, skiing and music.



### Ryan LeStrange, Regional Director

Ryan LeStrange is responsible for new business development and client service in the Midwest. Ryan has nearly 10 years of experience in the financial services industry. Prior to accepting the role of Regional Director, Ryan spent time in Brinker Capital's Operations and Service Group and was the internal investment consultant for the Southeast territory. His career before Brinker Capital consisted of time at Fidelity Investments and as a regional director with Coventry, an alternative investment firm. A 2004 graduate of Saint Joseph's University in Philadelphia, he currently holds his FINRA series 7 and 66 licenses and is pursuing the CFA designation. Ryan is an avid golfer and as a native of Massachusetts, he roots ardently for the Red Sox and loves spending time with his wife Sarah and their dog Ernie.



### Dan McGovern, CIMA®, Vice President, Regional Director

Dan has been with Brinker Capital for over 16 years and has 19 years of industry experience. Dan is responsible for new business development and client service in Texas, Oklahoma, Arkansas, Louisiana and New Mexico. He also helped pioneer Brinker Capital's development on the West Coast. Prior to becoming regional director, Dan was an internal investment consultant, covering the Western region of the country. He also worked in Brinker Capital's advisor services group and operations department. Prior to joining Brinker Capital, Dan was employed by The Vanguard Group as a registered representative. He holds FINRA series 7, 63 and 65 licenses. In addition, he is a member of the Investment Management Consultants Association and was awarded its Certified Investment Management Analyst (CIMA®) designation in 2006. He is a graduate of Ursinus College with a B.A. in Economics. He enjoys golfing, mountain biking and spending time with his wife, Rose, and their two daughters.



### Mitchell J. Mellen, Regional Director

With over 26 years of investment experience, Mitch is responsible for new business development and client service in Indiana, Kentucky, Michigan and Ohio. Over his career, Mitch has held numerous executive positions in the financial services industry including president of distribution at ING, director of sales for Strong Capital Management and national sales manager at Mainstay Funds. Mitch is a graduate of the University of Wisconsin at Madison with a degree in Psychology with an emphasis in Economics. Mitch holds the 7, 24, 63, 65, 66, and 201 licenses. Mitch has four children and is an avid sports fan, golfer, skier and outdoorsman.



### Glenda A. Pemble, Vice President, Regional Director

With over 25 years of investment experience, Glenda manages new business development and client service in the Rocky Mountain region and Northwest. Prior to joining Brinker Capital, Glenda was senior vice president at Mount Yale Capital Group, in charge of sales and servicing the firm's key advisory relationships. She worked several years with Ernst and Young, in charge of the Chicago area investment consulting practice. At Ernst and Young, she was a member of the national investment committee. Previously, Glenda held sales and service positions at several financial planning firms, working with corporate clients such as Hewlett Packard, John Deere, State Farm Insurance and McDonalds Corporation. Glenda is a graduate of the University of Wisconsin. She holds FINRA series 7 and 66 licenses. In addition she is a member of the Investment Management Consultants Association and was awarded its Certified Investment Management Analyst (CIMA®) designation. She is also a member of the Financial Planning Association. Glenda enjoys traveling, golfing, biking, skiing, and hiking.



### Tom Rieman, Regional Director

With over three decades of investment experience, Tom manages new business development and client service in Alabama, Florida, Georgia, Mississippi and Puerto Rico. Over his career, Tom has held numerous executive positions in the financial services industry including vice president of learning and development at J.P. Morgan Funds Management. He was the founder of Impact Training and Consulting, with long-term clients that included Prudential, MetLife and Manulife Financial. He was a lead trainer with the Fusion Group and assistant district manager with The Equitable. Tom is the author of *Bridging the Value Gap: A Financial Advisor's Guide to Being a True Advisor*, as well as an active publisher of industry articles and a keynote speaker at conferences. Tom holds a MS in Organizational Learning from George Mason University and a B.A. in Marketing from Florida Atlantic University. He holds FINRA series 63, 65, and 7 licenses.



### Jason M. Shevland, CIMA®, Vice President, Regional Director

Jason is responsible for new business development and client service in New England and upstate New York and is also a member of the Investment Services Advisory Board. He has 17 years of industry experience, including a year of service at The Vanguard Group prior to joining Brinker Capital as an investment strategist. Jason became the regional director in Pennsylvania and New Jersey in 2000 and transitioned into the New England territory in 2003. Jason holds FINRA series 6, 7, and 66 licenses. He is a member of the Investment Management Consultants Association and was awarded its Certified Investment Management Analyst (CIMA®) designation in 2003. He is also a member of the Financial Planning Association of Massachusetts. Jason is a cum laude graduate of Boston College and an active member of the BC Club. He enjoys golf, skiing and spending time with his wife, Robin, and daughters, Maggie and Alex.



### John Solomon, Vice President, Regional Director

With over 21 years of experience in the financial services industry, John is responsible for helping advisors build a profitable business, with a focus on acquiring affluent clients and meeting their most important goals. By providing access our 'best thinking' and innovative strategies, he empowers you to stay on the cutting edge of the investment landscape. Helping you leverage our disciplined and time tested endowment approach to investing enables you to help clients build and protect wealth. Prior to joining Brinker Capital, John was senior vice president of sales and client service at InvestorForce, Inc. He also spent 11 years at SEI Investments, the majority of the time spent working with investment advisors. John is a graduate of the University of Pittsburgh, with a B.S. in Applied Mathematics, and has also completed courses at The Wharton School of Business as part of its Executive Education program. He holds FINRA series 7 and 66 licenses. John enjoys spending time with his wife, Michelle, son, Brad and daughter, Delaney, and umpiring high school and NCAA baseball.



### George B. Wrightnour, Jr. (Bay), Vice President, Regional Director

Bay has over 11 years of experience with Brinker Capital. He currently resides in Manhattan Beach, CA and is responsible for the oversight and development of sales in the Western region of the United States. Additionally, Bay serves as the regional director for Southern California and the Pacific Southwest and is in charge of new business and client service in that area. Prior to this, Bay was an investment strategy analyst, associate national sales director and relationship manager on the corporate business development team with Brinker Capital. He holds FINRA series 7 and 66 licenses. Bay is a graduate of Hobart College with a B.S. in Economics and a minor in English. He enjoys traveling, swimming, skiing, and sailing.