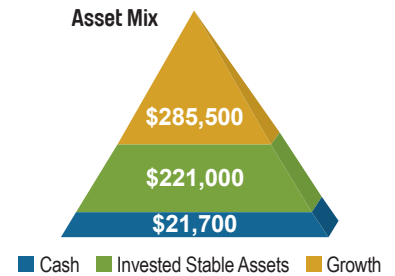


# Personalized Distribution Strategy




There are many reasons for taking a distribution from your investment account. You may want to supplement your income, pay college tuition, cover the cost of an insurance premium, or use this account as your source of income – the reasons are personal and unique to each investor. Figuring out the most sensible way of taking distributions from your investment portfolio is not an easy task. More importantly **monitoring your account** so that you can plan and know how long it will last is critical to your success.

Led by your financial advisor, your investment team will work with you to **identify your investment and spending goals**, structure appropriate solutions and monitor your portfolio so that they can guide you towards achieving your objectives.

	Target Rate	Current Spend Rate
Withdrawal %	4.47%	3.22%
Withdrawal dollar amount	\$22,650	\$17,925
Estimated minimum number of years savings will last - 50% confidence	31 years	54 years
Estimated minimum number of years savings will last - 90% confidence	23 years	34 years



An enhanced withdrawal strategy and cash reserve management solution available in the Destinations Mutual Fund Program and Crystal Strategies.

-  ■ Your account is on track for meeting your stated goals and objectives
-  ■ We recommend that you meet with your financial advisor to evaluate your current plan
-  ■ You are outspending your stated goals and objectives. We recommend you meet with your advisor

Since Inception Average

Withdrawal Rate.....	3.09% / \$16,300
Forward looking estimated one year spend rate based on your current annual withdrawal amount .....	4.29% / \$22,600
Current Market Value .....	\$527,500
Stability as a % of Market Value .....	46%
Distribution Stability in Years.....	11

A customized solution to planning and implementing a withdrawal strategy that provides for your future spending needs

## Features

- Brinker Capital will **evaluate and manage** the liquid cash reserves to help preserve the stability of your periodic distributions
- Each strategy seeks consistent, competitive performance within its stated risk and return parameters
- Provides you and your advisor with customized reporting with an easy-to-read Quarterly Report, detailing:
  - Target spend rate
  - Current spend rate over the past trailing 12 months
  - Monte Carlo projection on the estimated number of years the portfolio will last based on individual spend rate
  - Stability asset mix
  - Tactical liquid cash reserve commentary
- Brinker Capital takes fiduciary responsibility for asset allocation, fund selection, ongoing due diligence and reallocating the asset allocation strategies as needed

## DEFINITIONS

50% Confidence – Based upon the return expectations, 50% of all the Monte Carlo simulations were at least the presented number of years.

90% Confidence – Based upon the return expectations, 90% of all the Monte Carlo simulations were at least the presented number of years.

Distribution Stability in Years – Estimated number of years which the current level of stable assets would support, given the current annual distribution.

Growth Assets – Investments which exhibit characteristics of average- to above- average risk with a higher return potential, such as domestic equities, international equities and commodities.

Liquid Cash Reserve – The liquid cash portion of the investment used to meet spending needs.

Stable Assets – Investments which exhibit characteristics of below-average risk and low return potential, such as cash and fixed income.

Stability as a % of Market Value – Percentage of portfolio invested in lower-risk, stable assets.

## DISCLOSURES

Based on a real example the charts and tables contained herein are for illustrative purposes only. The target and current spend rates were chosen because that is an illustration of a representative client who would typically use PDS. The account shown is a representative client account, which utilizes the Personalized Distribution Strategy and the related information is from a Monte Carlo simulation based on the current market value of the account and the assumptions detailed herein.

The illustrations used are based on Monte Carlo simulation, using 50% and 90% confidence levels. In this example 10,000 trials were run to determine the number of years a portfolio is likely to last at various withdrawal rates. The return and risk information used in the Monte Carlo simulation represents a blended portfolio of 28% Domestic Equity, 12% International Equity and 60% Fixed Income, which approximates the asset allocation of the recommended Investment Strategy. Asset class return, standard deviation and correlation data are forward looking estimates and are presented in the table below. Asset class returns are assumed to be net of a one percent all-inclusive advisory fee. The deduction of any advisory fees greater than the assumed 1% fee will impact the duration of the account assets. The spending withdrawal rate/percentage is adjusted for 3% annual inflation. No representation that your portfolio will achieve projected performance or that the account will support distributions at the specified level for the projected period is intended. Actual market performance will materially impact the assets available to support distributions. The larger the percentage of the account invested in equities, the greater the volatility in account performance, which will impact the duration of the account assets.

### Return Assumptions:

Asset Class	Return	Std. Dev.
Domestic Equity	7.00%	15.00%
International Equity	8.00%	18.00%
Fixed Income	4.00%	5.00%

A Monte Carlo simulation is used for illustrative purposes only. Such simulations model future uncertainty. In contrast to tools which generate average outcomes, Monte Carlo simulations produce outcome ranges based on probability thus incorporating future uncertainty. The projections and other information generated by such simulations are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. The simulations are based on assumptions and there can be no assurance that the simulated results will be achieved or sustained.

The charts used in this illustration present only a range of possible outcomes. Actual results will vary with each portfolio and, over time, such results may be better or worse than simulated scenarios. Investors should be aware that the potential for loss (or gain) may be greater than demonstrated in the simulations.

For more information about Brinker Capital and our investment philosophy, including information on fees, you may request a copy of our Form ADV Part II from a Brinker Capital Client Services representative at 800-333-4573 or at [clientservice@brinkercapital.com](mailto:clientservice@brinkercapital.com).