



Manage and preserve your wealth

When it comes to investing, the only goals that matter are your own. By partnering with your financial advisor, Brinker Capital Wealth Advisory provides you with tailored investment solutions to help drive better outcomes. We developed a three-step guide for your personalized wealth experience:

- **Discover** how wealth management starts with understanding your needs
- **Design** wealth solutions that align with your financial plan
- **Deliver** better outcomes through objective investment management, customizable offerings, and exceptional service



Working together

Partner services

Our vetted partner services* enable your advisor to create holistic wealth solutions to meet your unique needs.

Tax transition and management services

Receive securities in-kind and gradually transition to a more optimal solution over time to potentially avoid meaningful capital gains.

Trust services

You can integrate your investment strategy and estate plan by engaging a corporate trustee to administer trust assets.

Business valuation

Financial analysis and valuation of business owner client's largest wealth asset.

ESG investment solutions

Environmental, social, and governance investing integrates personal values into portfolios.

Donor-advised funds

Charitable giving through a private fund, administered by a third-party and used to manage charitable donations on your behalf.

*Additional services may be provided by firms that are unaffiliated with Brinker Capital.





Discover

The focus is on you

Your financial advisor will work with you to understand all aspects of your financial picture, including your goals, time horizon, and risk tolerance. With the help of wealth specialists at Brinker Capital, your advisor will develop the most appropriate wealth recommendations, by:

- Performing a comprehensive analysis of your existing portfolio
- Assessing portfolio transition parameters
- Evaluating spending needs and tax management considerations
- Understanding any social or other investment preferences



When making important financial decisions, it pays to let your **why** guide your **how**

KEY
POINT

A consultative approach with a team of wealth specialists to help meet your financial planning needs.

Design

Tailored investment experiences

Your financial advisor and members of the Brinker Capital Wealth Advisory team will thoughtfully select and design strategies that blend our investment approach with your specific goals and objectives.

The process starts with our asset allocation framework, in which we:

- Evaluate a range of short-, intermediate-, and long-term market factors
- Develop allocation recommendations according to your risk tolerance, tax considerations, time horizon, and spending needs



Effective tax management can help **save 1-2% per year** in returns*

Our manager research and selection process utilizes individual stocks and bonds, ETFs, and mutual funds within the portfolio to provide:

- Increased tax efficiencies, helping to protect from unnecessary capital gains and offering the ability to harvest tax losses at the individual security level
- Less security overlap to help ensure your portfolio isn't concentrated in any one company, sector, or asset class
- Increased transparency to maintain your comfortable level of risk

KEY
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Fully customized solutions are designed around your needs, whether it's spending, tax efficiency, risk tolerance, or other individual needs.

*Tax-Efficient Investing: Maximizing After-Tax Returns, Natixis, 2018.

Deliver

Team of experienced wealth specialists

Brinker Capital knows that financial success is driven by your advisor and plan. By working with Brinker Capital Wealth Advisory, your advisor has access to a team of specialists, including a dedicated portfolio manager, who provides:

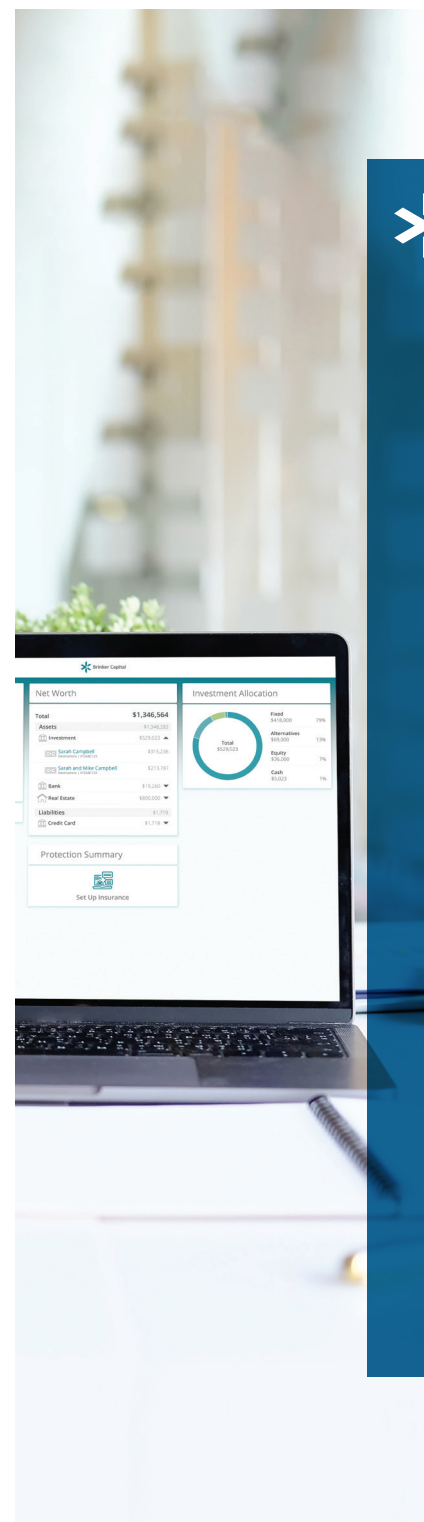
- Regular portfolio reviews throughout the year
- Ongoing tax management, including proactive tax harvesting
- Assistance in developing distribution strategies when income needs arise
- Market commentary and economic outlook communications
- Continuous portfolio risk management and optimization
- Access to One Wealth Life, a technology designed to give you a holistic view of your wealth picture



Brinker Capital Wealth Advisory consistently has annual **client retention rates over 90%**

KEY
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A dedicated portfolio management team
deeply committed to understanding your needs.





BrinkerCapital.com

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Some additional services may be provided by firms that are unaffiliated with Brinker Capital.

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SMRU #1845590 (exp. 2/28/22) BRO_WA_2-20